



Ahuia, G. (2000) 'Collaborative Networks, Structural Holes, and Innovation: A Longitudinal Study', *Administrative Science Quarterly*, 45: 425-455.

Alstynne, M. (1997) 'The State of Network Organization: A Survey in Three Frameworks', *Journal of Organizational Computing*, 7(3): 83-151.

Auster, Ellen R. (1990) 'The Interorganizational Environment: Network Theory, Tools, Applications', 63-89, in: *Technology Transfer: A Communication Perspective*, Frederick Williams, David Gibson. Newbury Park, CA: Sage.

Baker, Wayne E. (1992) 'The Network Organization in Theory, Practice', 397-429, in: *Networks, Organizations: Structure, Form, Action*, Nitin Nohria, Robert G. Eccles. Boston, MA: Harvard Business School Press.

Bovasso, G. (1992) 'A Structural Analysis of the Formation of a Network Organization', *Group and Organization Management*, 17: 86-106.

Buckley, W. (1967) *Sociology and Modern Systems Theory*, Englewood Cliffs, NJ: Prentice-Hall.

Burt, R. (1992) *Structural Holes: The Social Structure of Competition*. Cambridge, MA: Harvard University Press.

Burt, Ronald S.; Talmud, Ilan (1993) 'Market Niche', *Social Networks*, 15: 133-149.

Callon, M. (1992) 'The Dynamics of Techno-Economic Networks', 72-102, in: M. Callon (ed.) *Technological Change and Company Strategies*. London: Academic Press.

Callon, M., (ed.) (1986) *The Sociology of an Actor-Network: The Case of the Electric Vehicle. Mapping the Dynamics of Science and Technology*, London: Macmillan Press Ltd.

Castells, M. (2000) 'Materials for an Exploratory Theory of the Network Society', *British Journal of Sociology*, 5(1): 5-24.

Castells, Manuel (1996) *The Rise of the Network Society*. Cambridge, MA: Blackwell.

Chisholm, R. (1996) 'On the Meaning of Networks', *Group and Organization Management*, 21: 216-235

Coleman, J. (1990) *Foundations of Social Theory*, Cambridge, MA: Harvard University Press.

Coleman, James S. (1986) 'Social Theory, Social Research and a Theory of Action',

- American Journal of Sociology, 91: 1309-1335.
- Coleman, James S. (1990) 'Norm-Generating Structures', in: *The Limits of Rationality*, Karen S. Cook, Margaret Levi. Chicago: University of Chicago Press.
- Cook, K S. & Whitmeyer, J. M. (1992) 'Two Approaches to Social Structure: Exchange Theory and Network Analysis', *Annual Review of Sociology*, 18: 109-127.
- Davis, J. (1979) 'The Davis/Holland/Leinhardt Studies: An Overview', 51-62, in: P. Holland & S. Leinhardt (eds.) *Network Research*, New York: Academic Press.
- Drucker, Peter F. (1995) 'The Network Society', *Wall Street Journal* March, 29: A15.
- Eriksson, K. & Maquardt, R. (2001) 'Is Relationship Theory Applicable to Internet Bank Relationships?', *International Marketing and Purchasing Group Annual Conference (IMP'2001)*, Oslo, Norway.
- Feldman, D. (2004) 'What are We Talking about When We Talk about Theory?', *Journal of Management*, 30 (5): 565-567.
- Fletcher, R. (1996) 'Network Theory and Countertrade Transactions', *International Business Review*, 5(2): 167-189.
- Frances, J. et. al., (1991) 'Introduction', in: G. Thompson, et. Al (eds.) *Markets, Hierarchies and Networks: The Co-ordination of Social Life*, London: Sage Publ.
- Garfinkel, H. (1967) *Studies in Ethnomethodology*, Englewood Cliffs, NJ: Prentice Hall.
- Giddens, A. (1979) *Central Problems in Social Theory*. Cambridge, MA: Cambridge University Press.
- Giddens, A. (1984) *The Construction of Society: Outline of the Theory of Structuration*. Cambridge: Polity Press.
- Grabher, G. & Stark, D. (1997) *Restructuring Networks in Post-Socialism: Legacies, Linkages, and Localities*, Oxford University Press, London.
- Grandori, Anna (1997) *The Game of Network*. London: Routledge.
- Granovetter, M. (1973) 'The Strength of Weak Ties', *American Journal of Sociology*, 78: 1360-1380.
- Granovetter, Mark (1982) 'The Strength of Weak Ties Revisited: A Network Theory Revisited', 105-130, in: *Social Structure, Network Analysis*, P. Marsden, N. Lin. Beverly Hills, CA: Sage.
- Granovetter, Mark (1993) 'The Nature of Economic Relationships', 3-41, in: *Exploration in Economic Sociology*, Richard Swedberg. New York: Russell Sage.
- IMP Group (1997) 'An Interaction Approach', in: D. Ford (ed.), *Understanding Business*

- Markets: Interaction, Relationships and Networks. London: The Dryden Press. First published in 1982, in: *International Marketing and Purchasing of Industrial Goods*, Chichester: Wiley.
- Ingber, Donald (1998) 'The Architecture of Life', *Scientific American* (January): 48-57
- Johannisson, Bengt (1987) 'Anarchists, Organizers: Entrepreneurs in a Network Perspective', *International Studies of Management, Organization*, 17: 49-63.
- Jones, Candace; Hesterly, William S. (1993) 'Network Organization: An Alternative Governance Form or a Glorified Market?', Atlanta, GA: Paper presented to annual meetings of the Academy of Management.
- Krackhardt, David (1992) 'The Strength of Strong Ties: The Importance of Philos in Organizations', 216-239, in: *Networks, Organizations: Structure, Form, Action*, Nitin Nohria, Robert G. Eccles. Boston, MA: Harvard Business School Press.
- Lazega, Emmanuel (1998) *Reseaux Sociaux ey Structures Relationelles*. Paris: Presses Universitaires de France.
- Lester, T. (1992) 'The Rise of the Network', *International Management*, June, 47(6): 72-73.
- Lipnack, Jessica; Stamps, Jeffrey (1994) *The Age of the Network: Organizing Principles for the 21st Century*. Essex Junction, VT: Omneo.
- Markovsky, B., Skvoretz, J., Willer, D., Lovaglia, M. & Erger, J. (1993) 'The Seeds of Weak Power: An Extension of Network Exchange Theory', *American Sociological Review*, 58:197-209.
- Marsh, D. & Rhodes, R. A. W. (1992) 'New Directions in the Study of Policy Networks', *European Journal of Political Research*, 21: 181-205.
- Miles, R. & Snow, C. (1995) 'The New Network Firm: A Spherical Structure Built on a Human Investment Philosophy', *Organizational Dynamics*, 23: 5-18.
- Miles, Raymond E.; Snow, Charles C. (1986) 'Network Organizations: New Concepts for New Forms', *California Management Review*, 27(3): 62-73.
- Mitchell, Clyde (1969) 'The Concept, Use of Social Networks', 1-50, in: J. Clyde Mitchell (ed.) *Social Networks in Urban Situations*, Manchester, UK: Manchester University Press.
- Monge, P. (1987) *The Network Level of Analysis*. In C.R. Berger & S.H. Chaffee (eds.), *Handbook of Communication Science* ( 239-270) Newbury Park, CA: Sage.
- Monge, P. (1995) 'Global Network Organizations', in: R. Cesaria & P. Shockley-Zalabak, (Eds.), *Organization Means Communication*. Rome: SIPI.

- Nadel, S. F. (1957) *The Theory of Social Structure*, New York: Free Press.
- Nooteboom, Bart (1999) 'The Dynamic Efficiency of Networks', XXX, in: *The Game of Networks*, Anna Grandori. London: Routledge.
- Norling, P. M. (1996) 'Network or Not Work: Harnessing Technology Networks in DuPont', *Research Technology Management*, 39: 42-48.
- Podolny, J. & Page, K. (1998) 'Network Form of Organization', *American Review of Sociology*, 24: 57-76.
- Powell, Walter W.; Smith-Doerr, Laurel (1994) 'Networks, Economic Life', 368-402, in: *The Handbook of Economic Sociology*, Neil Smelser, Richard Swedberg. Princeton, NJ: Princeton University Press.
- Richards, W. D. (1985) 'Data, Models, and Assumptions in Network Analysis', 109-147, in: R. D. McPhee & P. K. Tompkins (eds.), *Organizational Communication: Themes and New Directions*, Newbury Park, CA: Sage.
- Ritter, T. & Gemünden, H. (2003) 'Network Competence: Its Impact on Innovation Success and its Antecedents', *Journal of Business Research*, 56(9): 745-755.
- Rogers, E. M. (1987) 'Progress, Problems, and Prospects for Network Research', *Social Networks*, 9: 285-310.
- Salancik, G. R. (1995) 'Wanted: A Good Network Theory of Organization', *Administrative Science Quarterly*, 40: 345-349.
- Sarason, Seymour B.; Lorentz, Elizabeth (1979) *The Challenge of the Resource Exchange Network: From Concept to Action*. San Francisco: Jossey-Bass.
- Schutz, A. (1967) *Phenomenology of the Social World*, Evanston, Ill: Northwestern University Press.
- Simmel, G. (1950) 'Sociability – An Example of Pure, or Formal Sociology', in: K. Wolf (ed.), *The Sociology of George Simmel*, New York: The Free Press.
- Thompson, G. (1991) 'Networks: Introduction', in: G. Thompson, et. al, (eds.), *Markets, Hierarchies and Networks: The Co-ordination of Social Life*, London: Sage Publ..
- Thompson, G.; Frances, J.; Levacic, R.; Mitchell, J. (1991) *Markets, Hierarchies and Networks*. London: Sage.
- Todeva, E. (2006) *Business Networks: Strategy and Structure*, New York: Taylor & Francis.
- Welch, C. & Wilkinson, I. (2001) 'From AAR to AARI: Incorporating Idea Logics into Network Theory', at 17th Annual IMP Conference. Oslo, September 2001.

- Wellman, B. & Berkowitz, S. (1988) *Social Structures: A Network Approach*, Cambridge: Cambridge UP.
- White, H. (1970) *Chains of Opportunity*, Harvard Univ. Press, Cambridge, Mass.
- Wildeman, L. (1998) 'Alliances and Networks: The Next Generation', *International Journal of Technology Management*, 15(1): 96-108.
- Willer, D. (1999) *Network Exchange Theory*, New York: Praeger
- Williamson, O. (1995) 'Hierarchies, Markets and Power in the Economy: An Economic Perspective', *Industrial, Corporate Change*, 4: 21-49.
- Wilson, D. & Jantrania, S. (1996) 'Understanding the Value of a Relationship', *Asia-Australia Marketing Journal*, 2(1): 55-66.
- Wratschko, K. (2005) 'A Systematic Assessment of the Contribution of "Network Theories" to the Study of Inter-Organizational Relationships', EMNet (Economics and Management of Networks) Conference: Economics and Management of Networks, September, 15-17, 2005, Budapest, Hungary.
- Wriston, W. (1998) 'Dumb Networks and Smart Capital', *Cato Journal*, Washington, Winter 17(3): 333-344.
- Yamagishi, T. (1986) 'The Structural Goal/Expectation Theory of Cooperation in Social Dilemmas', in: E. Lawler (ed.), *Advances in Group Processes*, Vol. 3, Greenwich, CT: JAI Press.
- Yamagishi, T.; Gillmore, M. R. & Cook, K. S. (1988) 'Network Connections and the Distribution of Power in Exchange Networks', *American Journal of Sociology*, 93: 833-51.

---

Baecker, D. (2008) 'Systems, Network, and Culture', Working Paper.

Gabbay, Shaul (1995) 'Building a Network Organization', Paper presented at the annual meetings of the Academy of Management.

Grant, S. (2004) 'Caves, Clusters, and Weak Ties: The Six Degrees World of Inventors', Working Paper.

Kenis, Patrick; Knoke, David (1999) 'A Network Theory of Organizations: How Field-Nets Shape Tie-Formation Rates', Paper presented to American Sociological Association Meetings, Chicago.